

DAVID MORGAN, FOUNDER & CEO

A recognized innovator in the supply chain and logistics industry, David W. Morgan has been named a “Supply Chain Provider Pro to Know” numerous times by Supply and Demand Chain Executive magazine.

Since founding Pleasanton, Calif.-based D.W. Morgan Company in 1990, Mr. Morgan has built one of the nation’s most trusted—and fastest-growing—supply consulting, logistics and transportation management firms by emphasizing superior customer service and cutting-edge technology. Mr. Morgan built a first-of-its-kind network of asset-based transportation and logistics operations focused on key global manufacturing locations. Today, D.W. Morgan’s client list reads like a who’s who of business. The company provides critical, high-visibility and high-coordination services in places from Texas to Thailand, San Jose to Shanghai, Guadalajara, Malaysia and more.

Under Mr. Morgan’s leadership, his company has earned many accolades, including three Cisco Systems “Supplier of the Year” awards, three “Top 100 Supply Chains” awards and a “Green Supply Chain” award from Supply and Demand Chain Executive magazine, Managing Automation’s “Business Model Mastery” award, Aberdeen Group’s “Best Practices in International Logistics” and Northern California Minority Supplier Development Council’s “Supplier of the Year.”

Mr. Morgan has earned certification in the entrepreneur studies program of UCLA’s Anderson School of Business. He holds a B.S. from Fresno State University.

GRANT OPPERMAN, PRESIDENT & CHIEF STRATEGY OFFICER

As D.W. Morgan’s President and Chief Strategy Officer, Grant Opperman shapes the company’s unique focus on providing “last mile” supply chain services to manufacturers worldwide. He has developed and directed the company’s implementation of that strategy—from selecting and implementing new locations, to defining service offerings and working with the company’s management to ensure consistent execution. In his time at Morgan, the company has grown dramatically and won recognition as an industry innovator. Prior to his current role, Mr. Opperman oversaw Morgan’s marketing and technology initiatives.

Mr. Opperman has been a featured speaker at many top-level industry events, including the Supply Chain World Conference, Collaborative Communications Conference, Industry Week’s Smart Manufacturing, Hammer & Company seminars and the Electronic Supply Chain Association’s Symposium series. His work at Morgan was also recently highlighted as a case study in Dr. Michael Hammer’s book, *Faster Cheaper Better*.

Mr. Opperman holds a master’s degree from Northwestern University and a B.A. from Pomona College.

MARIA GUERRERO, VP, DIVERSITY & ADMINISTRATION

As VP of Diversity and Administration, Maria Guerrero is responsible for overall management of the company’s Supplier Diversity Program and oversees the administration, HR and security for each Morgan facility. Ms. Guerrero also acts as the company’s liaison for legal matters.

Ms. Guerrero joined the company in 2003. She holds a B.A. and an M.B.A. from the University of Phoenix and earned her certification in the Entrepreneur Studies Program of UCLA’s Anderson School of Business. Most recently, Ms. Guerrero attended the Tuck Executive Education Program, Mastering the Supply Chain. Ms. Guerrero is a member of the Financial Executive International Program (FEI).

JOHN HOYT, VP, OPERATIONS & QUALITY

As VP, Operations & Quality, John Hoyt works with the company's operations management teams to streamline operations and deliver high quality services. A veteran of the industry, he has worked at DHL and Kintetsu World Express. Mr. Hoyt has over 20 years of management experience running operations, executing turnarounds, and designing security programs.

Mr. Hoyt served eight years in the U.S. Navy Reserve.

DALE MUNK, VP, BUSINESS DEVELOPMENT

Dale Munk brings 25 years of high-tech, business development experience to D.W. Morgan. As VP of Business Development, Mr. Munk is responsible for identifying and capturing new revenue opportunities on a worldwide basis. Prior to joining Morgan, Mr. Munk spent 15 years with Fahrner-Miller Associates, Inc., a Santa Clara-based business development firm that works with a range of technology companies and specializes in supporting companies with remote operations. He began his career with a 10-year stint at Westrep, a technological sales firm in Santa Clara, CA.

A native of Napa, Calif., Mr. Munk earned a bachelor's degree from Cal State, Chico, in 1983.

DON OVERLY, VP, SALES

Vice President of Sales Don Overly is a veteran of the transportation and logistics industry, with more than 20 years of sales and service management experience.

Mr. Overly joined Morgan in 2004 and his sales and service expertise has helped Morgan enhance its reputation as one of the industry leaders in the supply chain, logistics and transportation markets. Prior to his career at D.W. Morgan Company, Mr. Overly worked at DHL for 18 years in a wide range of management roles.

Starting in 1985, he managed within DHL's U.S. ground operations and assisted in the development of a ground operations process manual that was later deployed in Europe. Throughout his years of work in different regions, he earned a reputation for creating and managing top-performing sales and service areas. His last position was as Regional Sales Director in the Western U.S., where he managed multimillion-dollar accounts and widely dispersed sales management teams.

Mr. Overly holds a B.A. from Arkansas State University.

ERIC SPRAGUE, VP, FINANCE

Eric brings 20 years of finance, accounting and operations experience in public and private companies like Pepsi Cola, Coherent Medical, Lumenis, Inc. and Aesthera Corporation to DW Morgan.

Prior to joining Morgan, Mr. Sprague was the Vice President of Finance and Administration at Aesthera Corporation. At Aesthera Eric was responsible for all finance, accounting, treasury, compliance and administrative functions for a high growth medical device company with direct sales and a distributor network in more than 30 countries. There, he formed all the customer, operations, finance and accounting infrastructure and processes and established fully functional, wholly owned subsidiaries in Japan and the UK. Eric also worked closely with the Board of Directors, Investors and the Executive team to define and implement the strategic plan for the company. This included all capital fund raising, financing and M&A Activities, which concluded with the strategic acquisition of Aesthera by Solta Medical in 2010.

Mr. Sprague holds a B.S. from the University of California at Davis and an M.B.A. from Fresno State University's Craig School of Business.

SURIATI CEVALLOS, DIRECTOR, QUALITY & COMPLIANCE

As Director of Quality and Compliance, Suriati Cevallos oversees the company's operations center, ensures the standardization of operations processes, consistent quality and uniform compliance with regulatory and Morgan policies across all Morgan locations.

Ms. Cevallos has worked in multiple positions at several locations for D.W. Morgan since joining the company in 1996. She began her career at the company in customer service, and then moved to Atlanta in 2002 to manage Morgan's operations there. In 2008, she oversaw the launch of Morgan's Dallas operations offices and served as the manager there.

Ms. Cevallos holds a certification in the entrepreneur studies program of UCLA's Anderson School of Management.

MAGGIE ELKIN, DIRECTOR, HUMAN RESOURCES

Director of Human Resources Maggie Elkin has worked in a variety of human resource and operations positions in a variety of industries, including consumer products, gaming, and events. She brings international experience to her role, having lived all over the United States and traveled to every continent except Australia and Africa.

Ms. Elkin holds a certification as a Professional in Human Resources, and a B.A. from Stetson University. She earned her M.B.A. from Cal State University, Sacramento.

DAVE ELLIS, DIRECTOR, SPECIAL PROJECTS

As Director of Special Projects, Mr. Ellis brings a deep understanding of logistics, transportation, and general business expertise to a wide variety of issues of strategic importance, addressing many of the most sensitive, highly visible and comprehensive corporate initiatives at Morgan. With more than 25 years of experience, Mr. Ellis has successfully implemented and managed transportation and logistics operations in the Americas, Asia, and Europe, for companies like Cisco, Abbott Laboratories, and Emery Worldwide.

Mr. Ellis graduated with a B.S. from Indiana University.

AARON JONES, DIRECTOR, TECHNOLOGY

Aaron Jones brings a wide array of experience in traditional software development, quality control and web development. Under his direction, Morgan has developed its own suite of leading-edge applications to support the company's internal needs, interactions with clients and mobile applications for field personnel.

Prior to joining D.W. Morgan in 2007, Mr. Jones served as an IT consultant in the freight and logistics industry. Mr. Jones has held previous positions as a web developer, quality assurance engineer and product manager.

Mr. Jones graduated from the University of California, Berkeley with a bachelor's degree.

BILL MORGAN, DIRECTOR, SECURITY

As Director of Security, Bill Morgan is responsible for creating standard operating procedures, starting safety programs, and planning and implementing company-wide security policies at D.W. Morgan. With over 32 years of management experience, Morgan has overseen the implementation of policies and procedures, managed productivity levels and addressed efficiency. He previously served as Operations Supervisor at Morgan's warehouse in San Jose, CA, where he oversaw ground floor operations and planned and organized the facility's move to Fremont, CA. Morgan studied Criminal Justice and Business Administration at Merced College.

KRISTIAN STURTEVANT, DIRECTOR, AMERICAS

As Director of the Americas, Mr. Sturtevant is responsible for coordinating and overseeing the work of U.S., Canada and Latin America operations on a daily basis. Prior to his role as director of the Americas, Mr. Sturtevant ran operations at Morgan's Houston facility. He has been with the company since its inception, having begun as a driver, and played a key role in standardizing Morgan's operational foundation during the company's early years. Since then, he has served in a variety of driving, warehouse and operations roles at Morgan locations in Georgia, Texas and California.

TODD TRAUT, DIRECTOR, KEY ACCOUNTS

Director of Key Accounts Todd Traut has worked with Morgan for more than five years. Prior to his current position, he was instrumental in building the company's international operations capabilities and in creating a customer service group. He also previously served as manager of the company's Northern California operations.

Before joining Morgan, Mr. Traut spent 12 years at CH Robinson Worldwide, serving in a variety of sales, operations, project management and corporate training roles.

Mr. Traut has a B.A. from Cleveland State University.

KEN TURNBULL, DIRECTOR, KEY ACCOUNTS

Ken Turnbull brings extensive international experience to his position as Director of Key Accounts at D.W. Morgan. This background, including 25 years with DHL, primed him for the task of implementing new business contracts and building and managing strategic program relationships with key customers in the various countries Morgan serves.

Mr. Turnbull graduated with a degree from the Sydney Institute of Technology, and subsequently worked in the Middle East, Asia, and Europe.

STEVEN NG, MANAGING DIRECTOR, ASIA PACIFIC REGION

Steven Ng has built successful operations at multiple transportation and logistics firms. Based in Penang, Malaysia, he coordinates activities for offices that span from Malaysia to China, Thailand, Hong Kong and other Asian markets.

Prior to joining the Morgan team, Mr. Ng served as a Penang-based manager at EAS Transportation, now part of Kerry Logistics. He also founded a forwarding business, ScanMax logistics. Earlier in his career, Mr. Ng worked for Wilson Logistics, and he began his career with Fritz Companies, Inc., which is now owned by UPS.

Mr. Ng holds a degree from the Chartered Institute of Logistics and Transportation, UK.