

**DON OVERLY, VP, SALES**

Vice President of Sales Don Overly is a veteran of the transportation and logistics industry, with more than 20 years of sales and service management experience.

Mr. Overly joined Morgan in 2004 and his sales and service expertise has helped Morgan enhance its reputation as one of the industry leaders in the supply chain, logistics and transportation markets. Prior to his career at D.W. Morgan Company, Mr. Overly worked at DHL for 18 years in a wide range of management roles.

Starting in 1985, he managed within DHL's U.S. ground operations and assisted in the development of a ground operations process manual that was later deployed in Europe. Throughout his years of work in different regions, he earned a reputation for creating and managing top-performing sales and service areas. His last position was as Regional Sales Director in the Western U.S, where he managed multimillion-dollar accounts and widely dispersed sales management teams.

Mr. Overly holds a B.A. from Arkansas State University.