

News

Cisco Systems Awards A Third Supplier Appreciation Award to D.W. Morgan Company

Morgan is one of just twelve vendors to be honored at the 18th annual Cisco Supplier Appreciation event. Previous wins were in 2003 and 2005

Pleasanton, CA, November 18, 2009— D.W. Morgan Company today announced that it has received the 2009 Diversity and Collaboration Award from Cisco Systems, the third time it has been honored at Cisco's annual Supplier Appreciation event.

Each year, this prestigious award recognizes a small, minority, disadvantaged, woman-owned, service-disabled-veteran-owned or HUBZone-located business that has contributed significantly to Cisco's success. Morgan previously won the award in 2003 and 2005.

The distinction was awarded during Cisco's eighteenth annual supplier appreciation event, held September 30 at Cisco's San Jose, Calif. campus. This year, the event celebrated the exceptional ability of Cisco's suppliers to navigate change, anticipate the future needs of Cisco and Cisco customers and put in place the tools and plans to stay ahead of the curve.

"D.W. Morgan has done a superb job collaborating across Cisco's global value chain," said Edna Conway, senior director, Customer Value Chain Management, Cisco. "Its on-time service performance consistently meets or exceeds our expectations, it has delivered both operations and cost savings excellence. In addition, it continues to provide innovative ideas and superior support to Cisco's new strategic and green initiatives."

Cisco presented awards to suppliers that were evaluated for their areas of excellence in contributions towards Cisco's success in fiscal year 2009 and for supporting the Cisco vision of transforming how people connect, communicate and collaborate.

"We're thrilled that Cisco has once again recognized our efforts to add value to its worldwide value chain," said D.W. Morgan Company CEO and Founder David Morgan. "For Cisco and our other global

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manufacturing customers, real-time inventory visibility and reliable execution aren't luxuries; they're necessary ingredients for success. It's what we call Supply On Demand®."

About D.W. Morgan Company:

DW Morgan brings speed, cost savings and flexibility to global manufacturers with its Supply On Demand® transportation and logistics services. The company combines on-the-ground presence in key manufacturing and distribution locations with real-time inventory visibility technologies and consulting services. As a result, manufacturers always have the goods they need—exactly where and when they need them. Some of the world's best known brands, including Cisco Systems, Ericsson, Kaiser-Permanente and Applied Biosystems have built Supply On Demand® strategies for into their businesses. Morgan is a Corporate Plus™ minority-owned business — an elite group of companies recognized by the National Minority Supplier Development Council for their proven record of success with major corporations. Headquartered in Pleasanton, Calif., Morgan has operations in the Americas, Asia, Europe and Africa; to date, the company has done business in more than 85 countries.

For more information, visit www.dwmorgan.com.